

# Turner **TOMPKINS**

**BUILDERS INC.**

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## **TURNER CONSTRUCTION EARNS NUMBER-ONE RANKING IN MID-ATLANTIC REGION**

*2003 Acquisition of Tompkins Builders Pushes Arlington-Based Company into Top Slot*

**ARLINGTON, VA** – Already acknowledged as the leading construction company in the Philadelphia market, Turner Construction Company officially garnered the same position in the Mid-Atlantic region.

With the company's \$10 million 2003 acquisition of legendary Washington, D.C. construction company Tompkins Builders, Turner not only established a lock on the coveted top spot in the region but also, in the process, opened a major market niche.

“The acquisition of Tompkins Builders gives us a major presence in an area that has eluded us for some time, that being the Federal marketplace,” said Turner Senior Vice President William Brennan. “Tompkins has been a major player over the years on U.S. General Service Administration projects. Since we rarely sought out such projects, we never found ourselves competing against Tompkins. So, in that respect, acquiring Tompkins has given us a market segment that we likely otherwise would never have accessed.”

With a 2004 project roster that included the recently constructed \$56.1 million World War II Memorial, the \$82 million 45<sup>th</sup> Street Redevelopment project in Ocean City, MD and the \$41.1 million Food and Drug Administration Center in Silver Spring, Turner and Tompkins together produced a combined \$1.259 billion in revenues for the last calendar year, earning them the number-one position.

“And this appears to be just the beginning,” Brennan said. “Since the acquisition, we’ve seen a marked increase in both the level and types of projects Tompkins has brought to our partnership. We expect 2005 to be bigger and even better.”

While both companies exist within the same corporate structure, they operate independently from one another, Brennan said. Turner is headquartered at 3865 Wilson Boulevard in Arlington, while Tompkins corporate offices are located at 1333 H Street, N.W.

For additional information on Turner Construction, please contact Jennifer Noah at (703) 841-7050 or [jnoah@tcco.com](mailto:jnoah@tcco.com). For additional information on Tompkins Builders, please contact Donna Scott-Martin at (202) 789-0770 or [dscottmartin@tcco.com](mailto:dscottmartin@tcco.com).